


ASK BEFORE YOU SIGN!

AUTO LOAN QUESTIONS

 Your car is one of the largest purchases you'll make. Before arranging financing, ask these questions:

- How much am I borrowing?
- What is the total cost of financing?
- What's the monthly payment?
- Will the monthly payment amount ever change?
- Does my payment include credit or other types of insurance?
- Is there a fee to lock in the rate?
- How long is this rate valid?
- Are there any rebates or cash back features for financing with you?
- Is there a penalty for early payment?
- Do I need third-party approval for financing?
- How much is the documentation fee?
- Are any aftermarket parts included in the car?

Being a credit union member entitles you to competitive rates on auto loans. Before you sign on the dotted line, check with the credit union to see if we can beat the price!